

HOUSING+HEALTHCARE PROGRAM

OUR TEAM OF INVESTMENT EXPERTS

National Equity Fund's team of housing investment experts has assembled new innovative partnership structures that connect healthcare partners with housing partners in the communities they serve and markets where they want to grow. Housing is a key component of stabilizing at-risk communities around the country, and our team is ready to help our healthcare partners lead with new pioneering solutions.

Partnerships are structured between affordable housing organizations and healthcare organizations focused on population, location, and investment interest with the purpose of meeting the healthcare investor unique needs in their specialized work. The NEF Housing+Health team helps to identify the right projects ready for investment, in the right markets, with the right housing partners.



The NEF Housing & Health Investment model is built on the collaboration of healthcare investor, the housing partner, community SDOH assets and services, and regular data collection and reporting to understand the initial sustainability aspects of these investments and the long-term resident experience and impact of a collaborative community-based model of services and partnerships over the life of the investment. The model utilizes the available resources in the community and works within the partnership structure to support stronger alliances and relationships which serve the needs of the resident populations.

Our team of **Housing+Health experts** specialize in understanding the landscape and business of healthcare, the need for new and leading-edge models, and how to successfully support community members we have in common-families living on low incomes, workforce households, people experiencing chronic homelessness, aging community members, and those with intellectual, physical, and behavioral health disabilities who need stable housing to begin their pathway to better health and wellness.

The path to success begins with bringing the best healthcare and health services providers to the table to collaborate with us as we find lasting solutions.

Housing & Health Program Highlights

- + NEF proprietary state Medicaid RFP tracking and forecasting to support MCO business and outreach planning, housing and health solutions, and growth opportunities across the country
- + Market-based project opportunities (LIHTC, preservation and/or workforce housing) based on state initiatives and projected market interests with opportunities to meet the unique and specific needs of individual healthcare organizations
- + More than 35 years of affordable housing expertise to support your teams in understanding housing law and policy, Continuums of Care, Permanent Supportive Housing, Housing Choice Vouchers/Project-based Vouchers, allocation guidelines, market-based housing with skilled recommendations on engagement and choice of partners
- + NEF specializes in understanding the broader CBO partnership opportunities, establishing the first national industry-leading sustainability scoring model, and a sophisticated proprietary SDOH data collection and reporting model to provide deep understanding of the experiences of low and very low income residents.

Contacts

John Jablonsky, SVP Investor Relations
jjablonsky@nefinc.org | 920.570.1452

Jo Ellen McNamara, VP Housing+Health Relationships
jmcnamara@nefinc.org | 480.330.8855